

### Aloha!

2<sup>nd</sup> Annual Department of Defense Small Business Forum

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#### What we do



- Design, Construction,
   Asset & Property Management
- Military Housing Privatization, MILCON; Design & Build residential construction projects

#### Hawai'i and other Projects



- Over 1,200 Military Homes on O'ahu over the past decade
- Current and past projects:

   Ford Island, Radford Terrace, Pearl City,
   Camp Stover, Travis AFB, Nellis AFB, Fort
   Hood, Fort Drum, Beaufort, Fort Campbell,
   Hickam Air Force Base, Fort Bragg, Fort
   Bliss, and more
- Actus military housing experience in excess of 25 years



# General Overview of What We Proposed

## Hawai'i Privatization Opportunities



- Army Hawai'i
  - Value: \$1.7 billion during the initial 10-year development period.
  - Value: \$5 billion over the 50-year project term.
  - Scope:
    - Construct and renovate approximately 7,800 homes.
    - Construct multiple new community centers and recreational facilities
- Air Force
  - Value: \$197 million during the initial 5-year development period
  - Value: \$1.3 billion over the 50-year project term
  - Scope:
    - Construct and renovated approximately 1,350 homes
    - Construct new community centers and recreational facilities

### We Analyzed Our Clients

(for example, Army Hawai'i)



- We looked at:
  - Quality of Life
  - Retention of service members and their families
  - "Mission Ready" soldiers
- Family
  - Sense of pride
  - Safety & security in home, neighborhood
  - Surveys and focus groups
- Surrounding community
  - Analysis of existing housing & communities outside the fence
  - Implications including traffic (reductions between north and south)
  - Housing options

### **Our Army Project**



#### 7 Installations

Helemano Wheeler Army Air Field

Schofield Tripler

Fort Shafter Aliamanu U.S. Coast Guard

#### All have unique opportunities



Communities lack streetscape appeal, landscaping. High Density, lacks privacy



Housing lacks individuality, privacy, storage, a sense of Home.



## We Respond to our Military Clients' Needs by Exceeding Their Expectations



## We Build a Sense of Place





Welcome Home as you enter a Community

**Establish a Community Theme** 

#### We Design Focal Points





- •Parks and Community Centers are the Heart of the Community.
- •All Pathways link to Parks & Community Centers.
- •Traffic Design allows easy access and parking to these areas.

#### We Plan Communities





- Parks and Homes are designed together
- Parks in front of homes allow for pedestrian-friendly communities
- Concept creates a small neighborhood within a community & increases security and safety

### We Want to Bring a Sense of 'Home' Pride





Individual, Variety of materials, Colors, Front Porch, Hawaiian Details, Articulation of Facades



WOW Factor: Two-Story Living/ Entry Spaces More light, Climatically responsive to Hawaii.



# Our Communities Offer Safety, Security & Privacy





#### How do we get there?



- With Hawai'i businesses
- With dedicated Hawai'i workers
- With a commitment to excellence
- With companies that provide us with best value

## What business skills/trades do we need?



Site Electrical

Site Concrete

Site Utilities

**Termite Treatment** 

Concrete

**Plumbing** 

Framing

**HVAC** 

**Electrical** 

Roofing

Insulation

**Drywall** 

Siding

**Painting** 

**Fencing** 

Landscaping

Finishing

Carpentry

Flooring

**Tub Surrounds** 

### How can Hawai'i businesses bid on our work?



- Register in Our Subcontractor Database
  - Currently we have more than 500 companies expressing interest in our projects by their registration.
  - Register by phone: (808) 748-4405
  - Register online: ActusHawaiiRegion.com
  - Register in person: 1132 Bishop St., Suite 2400
- Our database businesses are the first notified of bidding opportunities



### Mahalo!